## IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

# BEFORE THE BOARD OF PATENT APPEALS AND INTERFERENCES

Applicants:

H.H. Birch et al.

Attorney Docket No. EXIN116550

Application No: 09/648,581

Group Art Unit: 3627

Filed:

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Examiner: M. Thein

Title:

SYSTEM AND METHOD FOR MATCHING AN OFFER WITH A QUOTE

## APPELLANT'S REPLY BRIEF

Seattle, Washington

July 18, 2005

#### TO THE COMMISSIONER FOR PATENTS:

This Reply Brief is filed in response to the Examiner's Answer, mailed May 18, 2005, and pursuant to 37 C.F.R. § 1.193(b)(1).

<u>REMARKS</u>

In addition to the arguments set forth in appellants Supplemental Appeal Brief (hereafter

"Appeal Brief"), please consider the following:

Regarding Related Appeals and/or Interferences

On page 2 of the Examiner's Answer, item (2), the Examiner's Answer states that

appellants' Appeal Brief failed to include a statement as to whether there are any related appeals

or interferences. This is not so. In fact, on page 2 of the Appeal Brief, appellants stated the

following: "[u]pon information and belief, appellants do not have any knowledge of related

appeals or interferences that may directly affect or have a bearing on the decision of the Board of

Appeals and Interferences (hereinafter, the 'Board') in the pending Appeal."

Regarding the Grouping of the Claims

On page 3 of the Examiner's Answer, item (7), the Examiner's Answer states that all

claims stand or fall together because appellants' brief failed to include a statement of a contrary

groupings and reasons in support thereof. In fact, appellants explicitly identified several claim

groupings on page 17 of the Appeal Brief. Furthermore, support was provided as to why they are

separately patentable and should be considered as standing or falling together.

Appellants note that while the Examiner's Answer suggests that appellants failed to

properly identify multiple groups of claims and support thereof, yet the Examiner's Answer

explicitly acknowledged that the Appeal Brief did, in fact, set forth reasoning for separately

patentable groupings. For example, in the Examiner's Answer, on page 11, second paragraph

under the heading "Claim 6," the Examiner's Answer states the following: "Appellants assert that

claim 6 includes additional recitations that further distinguish it from Webber, thus claim 6 is

separately patentable and stands alone."

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While appellants believe that the Appeal Brief clearly and sufficiently identified separate groupings of claims and provided support thereof, appellants herein reiterate the following groupings of Claims:

• Claims 1-5 and 7-11 stand or fall together.

• Claim 6 stands or falls alone. Claim 6 recites that quotes provided by the selected preferred provider are evaluated in descending order of value, from the highest

quote to the lowest, selecting the highest quote that satisfies the offer.

• Claims 12-23 stand or fall together. Claim 12 recites ranking the providers of the

group of preferred providers and determining whether a quote from the selected

highest ranked preferred provider satisfies the offer.

• Claims 24-27 stand or fall together. Independent Claim 24 includes elements

found in both independent Claim 1 and in dependent Claim 6. Claim 24 further

recites both preferred providers as well as the product which they provide.

• Claims 28-29 stand or fall together. Claim 28 recites that when turning to the

non-preferred providers, the lowest quote for a product from a preferred provider

is selected.

Basis For Which The Final Rejections Should Be Overturned

Response to Examiner's Answer

Claim 1

Claim 1 Positively Recites Numerous Elements Incorrectly Dismissed as

Alternatives in the Examiner's Answer

The Examiner's Answer asserts that Claim 1 includes recitations couched in "if/then" phraseology, and that when a claim covers alternatives, the claim is deemed anticipated if any

alternative is know in the prior art. Assuming, of course, that all other non-alternative recitations

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are also found in the prior art, appellants agree. However, in regard to actual alternatives, appellants disagree with the Examiner's interpretation as to what is alternative, and what is not.

The Examiner's Answer asserts that "Claim 1 positively recites matching an offer for a product received from a customer with a preferred provider selected from a group of preferred providers." (While Claim 1 includes multiple positively recited elements, appellants must point out that this quotation is the Examiner's interpretation or summary of one or more elements of Claim 1, and appellants reject it as accurately reflecting the positively recited elements of this claim.) However, the Examiner's Answer intimates that all other recitations of Claim 1 are alternatives, which is fallacious.

Claim 1 reads as follows:

"A computer-implemented method of matching an offer for a product with a quote, comprising:

at a first computer:

receiving the offer from a customer;

selecting a preferred provider from a group of preferred providers;

obtaining at least one quote for the product from the selected preferred provider;

evaluating the at least one quote from the selected preferred provider to determine if the at least one quote satisfies the offer;

if the at least one quote from the selected preferred provider does not satisfy the offer, repeatedly:

selecting another preferred provider from the group of preferred providers;

obtaining at least one quote for the product from the selected preferred provider; and

evaluating the at least one quote from the selected preferred provider to determine if the at least one quote satisfies the offer; until the offer is satisfied or until the group of preferred

providers is exhausted:

if the group of preferred providers is exhausted without satisfying the offer, attempting to satisfy the offer from a group

of non-preferred providers; and

if the offer is satisfied from either the group of preferred providers or the group of non-preferred providers, negotiating the purchase of the product from the provider associated with

the satisfying quote."

As shown above, there are thirteen "clauses" to Claim 1. In the following discussion,

these clauses will be referred to as Clauses 1-13. Appellants note that indentation and clause

numbering have been used in order to facilitate identification of the alternative clauses.

The preamble of Claim 1, which breaths life into the claim by adding particular context to

the claim, points out that the computer-implemented method is directed at "matching an offer for

a product with a quote." As will be become clear below, this matching quote comes from a

provider, i.e., a vendor with whom the purchase of the product can be arranged.

In regard to positively recited elements, appellants assert that Clauses 2-6 are positively

recited elements of Claim 1. Appellant further asserts that Clause 7 is a positively recited

element, including an decision whether to continue requesting quotes from preferred providers,

i.e., "if the at least one quote from the selected preferred provider does not satisfy the offer."

Appellants acknowledge that Clauses 8-11 are executed only if the first selected preferred

provider fails to satisfy the offer with a quote, as determined in Clause 7.

Clauses 12-13 are also positively recited elements of Claim 1. More particularly,

appellants point out that they are not part of the "repeat ... until ..." iteration of Clauses 8-11, but

separately recited elements external to the iteration, each setting forth a decision and a

corresponding action.

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Appellants note that Clauses 7, 12, and 13 are "if/then" clauses, each inherently, but clearly, identify a decision. Thus, while each decision, separately, may provide for alternative actions, the decisions themselves are positively recited elements. In further support, appellants

note that these "if/then" clauses are listed conjunctively with Clauses 1-7 by the "and" at the end

of Clause 12, not alternatively.

The Equivalence of Provider and Itinerary is Illogical and Unsupportable

As a preliminary matter, the recitation "selecting a preferred provider from a group of

preferred providers" identifies a group of preferred providers. The meaning of "preferred

provider" is at issue in this appeal. The Examiner's Answer, on page 6, apparently equates

itineraries to providers. However, appellants submit that equating "itinerary" to "provider" is

illogical and unsupportable.

With regard to Claim 1, substituting "itinerary" for "provider" in the claim (and skipping

several of the elements for simplicity and legibility) we would have the following: "selecting a

preferred itinerary from a group of preferred itineraries ... and ... negotiating the purchase of

the product from the itinerary associated with the satisfying quote." Clearly, it is absurd to assert

that one can negotiate the purchase of a product from an itinerary. Webber, U.S. Patent No.

5,331,546, the primary cited reference, certainly fails to disclose such absurdity. Yet if the

equivalence of provider and itinerary is sustained, that is exactly how these claims must be

construed. Appellants assert that this equivalence is illogical and unsupported in Webber.

The Examiner's Answer's equivalence of "provider" and "itinerary" is also unsupportable

in light of the fact that Claim 1 obtains quotes from a provider for a product. A product, as the

claim suggests, is something that can be purchased. An itinerary would logically be construed as

a product, not a provider, as one can purchase an itinerary from a provider. Thus, as Claim 1

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recites both a product and a provider, the only logical equivalence that could be made is equating

"itinerary" to "product."

Additionally, the equivalence of "provider" to "itinerary" is clearly contrary to the plain

meaning of the term "provider," as well as the meaning of "provider" in light of its clear use

throughout the specification and in the claims. More particularly, providers are entities, such as

vendors, who can provide or sell the sought-for product, the subject matter of the offer from the

consumer.

In sum, the Examiner's Answer's assertion that "provider" and "itinerary" as equivalent is

illogical, is unsupported by any disclosure of Webber, and is contrary to the plain meaning of the

term and its clear using the specification and the claims.

Webber Fails To Disclose Each Positively Recited Element of Claim 1

Appellants assert that Webber fails to disclose each positively recited element of Claim 1.

In particular, Webber fails to disclose the following:

"selecting a preferred provider from a group of preferred providers;

"obtaining at least one quote for the product from the selected preferred

provider;

"evaluating the at least one quote from the selected preferred provider to

determine if the at least one quote satisfies the offer:

"if the at least one quote from the selected preferred provider does not

satisfy the offer, repeatedly:

"if the group of preferred providers is exhausted without satisfying the

offer, attempting to satisfy the offer from a group of non-preferred

providers; and

"if the offer is satisfied from either the group of preferred providers or the

group of non-preferred providers, negotiating the purchase of the product

from the provider associated with the satisfying quote."

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Suite 2800 Seattle, Washington 98101 206.682.8100 In regard to "selecting a preferred provider from a group of preferred providers," the Examiner's Answer maintains the flawed assertion that itineraries are the functional equivalent of providers, and that selecting an itinerary from a selected small set of candidate itineraries constitutes "selecting a preferred provider from a group of preferred providers." However, as discussed, itineraries cannot reasonably be construed as the equivalent of a provider. As such, appellants assert that Webber fails to disclose "selecting a preferred provider from a group of preferred providers."

In regard to "obtaining at least one quote for the product from the selected preferred provider," this positively recited element also illustrates the fallacy of equating itineraries with providers. More particularly, the Examiner's Answer asserts that searching the selected candidate itineraries from which a user can select one is considered "obtaining at least one quote for the product from the selected preferred provider." In other words, the logic of the Examiner's Answer suggests obtaining a quote from the preferred provider/itinerary for the product/itinerary. Clearly, this is an unreasonable distortion of the clear and plain meaning of the recitation "obtaining at least one quote for the product from the selected preferred provider." Indeed, Webber utterly fails to disclose "obtaining at least one quote for the product from the selected preferred provider" as the rational meaning of the language suggests.

In regard to "evaluating the at least one quote from the selected preferred provider to determine if the at least one quote satisfies the offer," appellants assert that Webber fails to disclose this element. The Examiner's Answer apparently asserts that the selected itineraries are presented to a travel arranger so that the travel arranger can decide if their cost is attractive enough to take action. In other words, the Examiner's Answer clearly admits that it is a user/human that evaluates whether an itinerary's cost is attractive enough to take action. This, of course, means that Examiner's Answer admits that Webber fails to disclose a

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computer-implemented method that, inter alia, "evalut[es] the at least one quote from the selected preferred provider to determine if the at least one quote satisfies the offer," as recited in

Claim 1.

With respect to the recitation "if the at least one quote from the selected preferred

provider does not satisfy the offer, repeatedly:", appellants assert that this is a positively recited

element of the claim, and is not an alternative which can be ignored. This recitation includes a

determination whether or not the consumer's offer was satisfied by a quote from the first selected

preferred provider, as well as establishing the beginning ("repeatedly:") of actions to take if it

was not. Appellants acknowledge that some of the following actions are the alternatives if the

offer is not satisfied, but the determination itself (the "if" clause) is not.

The Examiner's Answer is silent as to a determining whether the quote satisfies the offer

and commencing alternative actions if the quote does not satisfy the offer. Appellants assert that

Webber fails to disclose this element.

With respect to "if the group of preferred providers is exhausted without satisfying the

offer, attempting to satisfy the offer from a group of non-preferred providers," appellants assert

that this is a positively recited element (not an alternative as the Examiner's Answer asserts), and

that Webber fails to disclose this element. The Examiner's Answer relies upon its earlier

assertion that itineraries as providers, suggesting that Webber discloses turning to non-preference

itineraries if the preference itineraries are exhausted. However, as already discussed, itineraries

cannot be reasonably construed as providers. Thus, it is not relevant whether or not Webber

discloses turning to non-preference itineraries, because they do not represent a group of

non-preferred providers.

With respect to the element "if the offer is satisfied from either the group of preferred

providers or the group of non-preferred providers, negotiating the purchase of the product from

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the provider associated with the satisfying quote," appellants assert that this is clearly not an

alternative element (the "if" clause is executed whether or not the offer is satisfied), and that

Webber fails to disclose this element.

The Examiner's Answer is silent with regard to this element. However, as indicated

above, equating itinerary with provider transforms the clearly understandable element into

nonsense. More particularly, the assertion that itinerary is equated to provider transforms this

element to read: "if the offer is satisfied from either the group of preferred itineraries(providers)

or the group of non-preferred itineraries(providers), negotiating the purchase of the

itinerary(product) from the itinerary(provider) associated with the satisfying quote." Webber

does not disclose any such element.

Webber Fails To Disclose Each Recited Element of Claim 1 Identified By the

Examiner's Answer as Alternative Elements

The Examiner's Answer asserted that the following elements are disclosed by Webber:

"repeatedly:

"selecting another preferred provider from the group of preferred

providers;

"obtaining at least one quote for the product from the selected preferred

provider; and

"evaluating the at least one quote from the selected preferred provider to

determine if the at least one quote satisfies the offer;

"until the offer is satisfied or until the group of preferred providers is

exhausted;

These elements are similar to those described above except for "selecting another

provider from the group of preferred provides." Furthermore, the Examiner's Answer asserts that

the same reasoning, specifically that itineraries are the functional equivalent to providers, is

applicable. However, as discussed above appellants assert that equating itineraries to providers

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Suite 2800 Seattle, Washington 98101 206.682.8100 renders the claim incomprehensible, and violates the plain meaning of the language. In fact,

Webber fails to disclose the elements cited above.

Webber Fails To Anticipate Claim 1

The Examiner's Answer asserts that itineraries is the functional equivalent of providers,

and as such, Webber discloses each and every element of Claim 1 (both positively recited and

alternative elements.) However, as pointed out above, equating itinerary to provider violates the

clear meaning of the term provider as well as the clear usage of the term in the specification.

Similarly, equating itinerary to provider reduces the clear language of the claims to nonsense. As

those skilled in the art will certainly appreciate, an itinerary may be viewed as a product,

certainly not as a product provider. In this light, Webber clearly fails to disclose each element of

Claim 1.

It is well established that a claim is anticipated only if each and every element of the

claim is found, either expressly or inherently described, in a single prior art reference. See,

Verdegaal Bros. v. Union Oil Co. of California, 814 F.2d 628, 631, 60 USPQ2d 1051, 1053

(Fed. Cir. 1987). Accordingly, appellants submit that Webber fails to anticipate Claim 1, and

that the rejection of Claim 1 as being anticipated by Webber is improper and should be

overturned.

Claim 6

Claim 6 includes recitations that further distinguish it from Webber. In particular,

Claim 6 recites "evaluating the quotes provided by the selected preferred provider in descending

order of value, from the highest quote to the lowest quote, and selecting the highest quote that

satisfies the offer."

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In the first case, as already discussed above, it is unreasonable to equate "itinerary" with

"provider". If not so, as the Examiner's Answer suggests, this recitation would read: "evaluating

the quotes provided by the selected preferred itinerary(provider) in descending order of value."

Clearly, all would concede that you cannot obtain quotes (i.e., plural) from an itinerary item for

purchase.

Even assuming the absurdity of "itinerary" as "provider," Claim 6 further recites

"evaluating quotes in descending order of value, from the highest to the lowest, and selecting the

highest quote that satisfies the offer." Clearly this suggests that there are lower quotes that

satisfy the offer, but the highest quote that satisfies the offer is selected. Webber suggests quite

the opposite, namely, finding the lowest priced itinerary (air fare) that satisfies the consumers

needs. Offering a higher priced itinerary that satisfies the offer is a violation of Webber's

teachings.

In sum, for the same reasons discussed above, particularly that "itinerary" cannot logically

or rationally be equated to "provider," Webber fails to disclose each positively recited element of

Claim 6. Furthermore, Claim 6 includes additional elements such that is separately patentable

from Claim 1 and that are not found in Claim 1. Appellants request, therefore, that the Board

overturn the 35 U.S.C. § 102(a) rejection, and allow the claim.

Claims 12-23

In addition to elements common with Claim 1, independent Claim 12 includes additional

recitations that are not found in Claim 1 that distinguish this claim as separately patentable from

Claim 1. In particular, Claim 12 recites the following:

"ranking each preferred provider in a plurality of preferred providers

according to a preferred criteria;"

"selecting a highest ranked preferred provider from the plurality of

preferred providers;" and

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"attempting to match the offer from the customer with the highest ranked preferred provider by determining whether a quote obtained from the highest ranked preferred provider satisfies the preferred criteria associated with the highest ranked preferred provider."

The Examiner's Answer again suggests equating itinerary with provider. As discussed above, such equivalence cannot be reasonably made. As such equivalence is not reasonable, appellants assert that Webber fails to disclose ranking preferred providers, selecting the highest ranked provider, and determining whether a quote from the highest ranked provider satisfies the offer.

Claims 24-27

In addition to asserting that it is unsupportable to equate "itinerary" with "provider" (for the various reasons as described above), Claim 24 recites that there are two distinct groups of providers, the preferred group being ranked with a distinct preference ranking. Appellants assert that this information, while identifying this claims as separately patentable from Claim 1, is not disclosed by Webber.

Claims 28-29

In addition to asserting that it is unsupportable to equate "itinerary" with "provider" (for the various reasons as described above), Claim 28 recites evaluating quotes from non-preferred providers and selecting the lowest quote that satisfies the offer. Appellants assert that this information, while identifying this claims as separately patentable from Claim 1, is not disclosed by Webber.

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### **CONCLUSION**

In view of the foregoing remarks, as well as appellant's Appeal Brief, appellants submit that pending Claims 1-29 are in condition of allowance. Therefore, it is submitted that the Examiner's rejections of Claims 1-29 were in error. A reversal of the Examiner's rejections, and allowance of the claims, is respectfully requested.

Respectfully submitted,

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I hereby certify that this correspondence is being deposited in triplicate with the U.S. Postal Service in a sealed envelope as first class mail with postage thereon fully prepaid and addressed to Mail Stop Appeal Brief - Patents, Commissioner for Patents, P.O. Box 1450, Alexandria, VA 22313-1450, on the below date.

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